

**SCHEDULE 6****1.0 General Instructions**

Schedule 6 has three attachments for each of the 14 Vehicle Submission (“**Schedule 6A**”) and the 16 Vehicle Submission (“**Schedule 6B**”), namely:

- Part 1: The Cost of Work Form
- Part 2: The Price Form
- Part 3: Affordability Compliance Form

Proponents are to complete each Part of this Schedule as per the excel file formats provided. Further, each Part of the relevant Schedule 6A or Schedule 6B is to be included as part of the applicable Financial Model submitted as part of the 14 Vehicle Financial Submission or the 16 Vehicle Financial Submission.

Notwithstanding anything to the contrary in this Schedule 6, if a Proponent is not making a 16 Vehicle Submission, such Proponent is not required to comply with the provisions of this Schedule 6 relating to a 16 Vehicle Submission.

**PART I: COST OF WORK FORMS**

Proponents shall fill in the attached excel entitled **Schedule 6A Part 1 Cost of Work Form and Schedule 6B Part 1 Cost of Work Form** (each a “**Cost of Work Form**”) as per the instructions contained in the forms themselves. Proponents may not alter, delete, reformat or otherwise change the forms unless instructed. Dates may be amended to reflect the appropriate start date as per the proposed schedule in their submission.

The forms should be completed assuming the Baseline Service Plans, as outlined in Section 15-3 of the Project Agreement and following the schedule outlined therein. All entered amounts should be entered on a nominal basis (i.e. including inflation as outlined in Schedule 3-2 of the RFP) and in Canadian Dollars.

The forms contain separate pricing schedules for Operations, Maintenance and Lifecycle. The Operations schedule (Sheet 2 of the forms) should be filled in assuming a 30 year concession timeline. Do not include any maintenance, financing, or SPV costs in Sheet 2 of the forms.

The pricing schedules for Maintenance and Lifecycle are further divided into:

- Sheet 3a: schedule assuming a DBFOM structure for years 1-30 of the contract
- Sheet 3b: schedule assuming a DBFM structure for years 11-30 of the contract

Please fill in both Part 3a and Part 3b of each Cost of Work Form assuming the timelines as laid out above. Please include all operations period financing costs and SPV costs in Sheet 3 only.

**PART II: PRICE FORMS**

Proponents shall fill in the attached excel entitled **Schedule 6A – Price Part 2 Price Form** and **Schedule 6B Part 2 Price Form** (each a “**Price Form**”) as per the instructions contained in the form itself. Proponents may not alter, delete, reformat or otherwise change the forms unless instructed. Dates may be amended to reflect the appropriate start date as per the proposed schedule in their submission.

For definitions related to the Price Forms please see Schedule 20 and Schedule 21 of the Project Agreement. In case of any discrepancies between the forms and the Project Agreement, the latter shall govern.

All pricing in the Price Forms should be provided on a monthly basis on a real basis without HST.

For Sheet 2 and Sheet 3 of the Schedule 6A Price Form and the Schedule 6B Price Form, Proponent shall provide information for each Baseline Service Plan as defined in Schedule 3-1 of the RFP.

Sheet 2 of each Price Form shall be completed for both the DBFOM and DBFM. For clarity, Proponents may propose revised pricing for monthly maintenance payments for the DBFM. All other monthly payments will remain the same under the DBFM as those proposed for the DBFOM (except for monthly payments for operations which will cease under the DBFM).

Lifecycle costs should only be provided in Sheet 2A of the Price Forms separately for Vehicles and for the LRT infrastructure. Lifecycle costs for the LRT infrastructure is not expected to change across Baseline Service Plans; however, Proponents should provide incremental lifecycle costs for one additional vehicle (the vehicles are assumed to be identical to those provided in BSP1). The Region will multiply this per vehicle number by the number of incremental vehicles needed for each Baseline Service Plan to determine the total incremental vehicle cost for that level.

For clarity, the schedule for lifecycle cost should be provided on a real basis following months that the assets (vehicles or LRT infrastructure) are operated in. For example, month 10 should be the 10<sup>th</sup> month that the vehicle has been operating for and not the contract month. Please see Schedule 20 of the Project Agreement for further details as to the calculations of the Lifecycle monthly payments. For clarity, when pricing the Initial Vehicle Lifecycle Payment, please assume that BSP1 applies for the entire Maintenance Term.

Along with construction costs and monthly operating, maintenance and operating costs, Proponents shall provide unit pricing for prospect sleeves in Sheet 4 of the Price Forms. These sleeves are not included in the base scope and may be included in scope by way of Variation; please see Schedule 15-2 Article 3 of the Project Agreement for further details. These unit prices **will not** be considered as part of the Financial Evaluation and have no impact on NPV.

As set out in Part 2 of Schedule 3 of the RFP, the Proponent’s price proposal will be the sum of:

- the NPV of the Construction Period Payments;
- the NPV of the Substantial Completion Payment;
- the NPV of monthly pricing under the DBFOM assuming a concession term of 30 years (including pricing for the volume adjustment and the lifecycle costs);
- the NPV of monthly maintenance costs under the DBFM (assumed to be implemented in Year 11 – 30 of the contract); and
- less the Early Completion Bonus as outlined in Schedule 3 Part 2 of this RFP.

The NPV must be calculated using Microsoft Excel's XNPV formula and based on the financial model assumptions set out in Part 2 of Schedule 3 of the RFP. For greater certainty, the calculation of the NPV of the Proponent's proposal must be exclusive of HST.

### **PART III: AFFORDABILITY COMPLIANCE FORMS**

Proponents shall fill in the attached excel spreadsheet **entitled Schedule 6A Affordability Compliance Form and Schedule 6B Affordability Compliance Form** (each an "Affordability Compliance Form") as per the instructions contained in the form itself. Proponents may not alter, delete, reformat or otherwise change these forms unless instructed. The information in this form should be consistent with that provided in RFP Schedule 6A Price Form and Schedule 6B Price Form. In case of discrepancies between the two, the information provided in RFP Schedule 6A Price Form and Schedule 6B Price Form will govern and be used for purposes of testing Affordability compliance.

The forms should be completed assuming the Baseline Service Plan 1, as outlined in Section 15-3 of the Project Agreement, is implemented through the term of the contract – i.e. for 30 years following commencement of operations. All entered amounts should be entered on a nominal basis (i.e. including inflation as outlined in Schedule 3-2 of the RFP) and in Canadian Dollars. For clarity, no change in Baseline Service Plans should be assumed in the numbers provided.

For definitions related to the Affordability Compliance Forms please see the Project Agreement. In case of any discrepancies between the form and the Project Agreement, the latter shall govern.

Based on the proposed schedule, there may be less than 12 months of operations in 2017. Proponents should provide relevant information in the form to account for these partial years. The months of operations in the form should reflect the appropriate start date as per the proposed schedule in their submission.

The Affordability Compliance Forms make a number of assumptions with regards the timing and amount of funding available from sources outside the Region. These assumptions are based on the Region's best

available information and any change to these assumptions will be communicated in as timely as fashion as possible. The Region however, retains the right to reassess Affordability during any point of the RFP process. Please see RFP Schedule 3 Part 2 and Part 4 for details on scoring of Affordable and Unaffordable Proposals and the compliance tests which will be performance with regards to affordability.

**PART IV: ADJUSTMENTS TO SCHEDULE 6A PART I AND SCHEDULE 6A PART II  
AS A RESULT OF SEPARATE PRICES**

This Part only applies to the 14 Vehicle Submission

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 2.0 of Part C of Schedule 3 Part 3 to this RFP:

|  |          |
|--|----------|
| <i>Will the proposal result in a breach in the Affordability Cap for the Region?<br/>Please submit a revised Schedule 6A Part 3 Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>  | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6A Part II Sheet 1 and Schedule 6A: Part I.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 2A and 2B.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 3.</i>   | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 3.0 of Part C of Schedule 3 Part 3 to this RFP:

|   |          |
|---|----------|
| <i>Will the proposal result in a breach in the Affordability Cap for the Region?<br/>Please submit a revised Schedule 6A Part 3: Affordability Compliance form with the</i> | Yes / No |
|---|----------|

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| <i>proposal irrespective of whether the proposal breaches affordability or not.</i>   |          |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>   | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6A: Part II Sheet 1 and Schedule 6A: Part I.</i> | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 2A and 2B.</i>  | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 3.</i>  | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 4.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <i>Will the proposal result in a breach in the Affordability Cap for the Region? Please submit a revised Schedule 6A Part 3: Affordability Compliance form with the proposal irrespective of whether the proposal breaches affordability or not.</i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>  | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6: Part II Sheet 1 and Schedule 6A: Part I.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 2A and 2B.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 3.</i>   | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 5.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <p><i>Will the proposal result in a breach in the Affordability Cap for the Region?<br/>Please submit a revised Schedule 6A Part 3: Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i></p> | <p>Yes / No</p> |
| <p><i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i></p>   | <p>Yes / No</p> |
| <p><i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6A: Part II Sheet 1 and Schedule 6: Part I.</i></p>  | <p>Yes / No</p> |
| <p><i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 2A and 2B.</i></p>  | <p>Yes / No</p> |
| <p><i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 3.</i></p>  | <p>Yes / No</p> |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 6.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <p><i>Will the proposal result in a breach in the Affordability Cap for the Region?<br/>Please submit a revised Schedule 6A Part 3: Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i></p> | <p>Yes / No</p> |
| <p><i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i></p>   | <p>Yes / No</p> |
| <p><i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised</i></p>  | <p>Yes / No</p> |

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| <i>amount and a revised Schedule 6A: Part II Sheet 1 and Schedule 6: Part I.</i>   |          |
| <i>Will the proposal impact the Region's operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 2A and 2B.</i> | Yes / No |
| <i>Will the proposal impact the Region's operations and maintenance? If yes, please submit a revised Schedule 6A: Part II Sheet 3.</i>         | Yes / No |

For the Separate Price Proposals Proponents are not expected to resubmit Sheet 4, Sheet 5, Sheet 6A, Sheet 6B or Sheet 7 of Schedule 6A Price Form. For clarity, please note that the Separate Prices provided in conjunction with Part C of this Schedule will not change the NPV calculation or the Final Proposal Score. The Separate Price Proposals, if accepted, will be only used during the Preferred Proponent negotiations.

**PART V: ADJUSTMENTS TO SCHEDULE 6B PART I AND SCHEDULE 6B PART II  
AS A RESULT OF SEPARATE PRICES**

This Part only applies to the 16 Vehicle Submission

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 2.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <i>Will the proposal result in a breach in the Affordability Cap for the Region? Please submit a revised Schedule 6B Part 3 Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>  | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6B Part II Sheet 1 and Schedule 6B: Part I.</i>   | Yes / No |
| <i>Will the proposal impact the Region's operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 2A and 2B.</i>   | Yes / No |

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| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 3.</i> | Yes / No |
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Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 3.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <i>Will the proposal result in a breach in the Affordability Cap for the Region? Please submit a revised Schedule 6B Part 3: Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>   | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6B: Part II Sheet 1 and Schedule 6A: Part I.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 2A and 2B.</i>  | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 3.</i>  | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 4.0 of Part C of Schedule 3 Part 3 to this RFP:

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| <i>Will the proposal result in a breach in the Affordability Cap for the Region? Please submit a revised Schedule 6B Part 3: Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>   | Yes / No |



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|--|----------|
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6: Part II Sheet 1 and Schedule 6B: Part I.</i> | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 2A and 2B.</i>   | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 3.</i>   | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 5.0 of Part C of Schedule 3 Part 3 to this RFP:

|   |          |
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| <i>Will the proposal result in a breach in the Affordability Cap for the Region? Please submit a revised Schedule 6B Part 3: Affordability Compliance form with the proposal <b>irrespective of whether the proposal breaches affordability or not.</b></i> | Yes / No |
| <i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i>   | Yes / No |
| <i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6B: Part II Sheet 1 and Schedule 6: Part I.</i>  | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 2A and 2B.</i>  | Yes / No |
| <i>Will the proposal impact the Region’s operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 3.</i>  | Yes / No |

Proponents must confirm the following in conjunction with the Separate Price Proposal identified in Section 6.0 of Part C of Schedule 3 Part 3 to this RFP:

|  |                 |
|--|-----------------|
| <p><i>Will the proposal result in a breach in the Affordability Cap for the Region?</i><br/><i>Please submit a revised Schedule 6B Part 3: Affordability Compliance form with the proposal irrespective of whether the proposal breaches affordability or not.</i></p> | <p>Yes / No</p> |
| <p><i>Will the proposal postpone Scheduled Substantial Completion Date? If yes, what is the expected duration of the postponement?</i></p>   | <p>Yes / No</p> |
| <p><i>Will the proposal increase Total Capitalised Cost of Construction? If yes, please provide the revised amount and a revised Schedule 6B: Part II Sheet 1 and Schedule 6: Part I.</i></p>  | <p>Yes / No</p> |
| <p><i>Will the proposal impact the Region's operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 2A and 2B.</i></p>  | <p>Yes / No</p> |
| <p><i>Will the proposal impact the Region's operations and maintenance? If yes, please submit a revised Schedule 6B: Part II Sheet 3.</i></p>  | <p>Yes / No</p> |

For the Separate Price Proposals Proponents are not expected to resubmit Sheet 4, Sheet 5, Sheet 6A, Sheet 6B or Sheet 7 of Schedule 6B Price Form. For clarity, please note that the Separate Prices provided in conjunction with Part C of this Schedule will not change the NPV calculation or the Final Proposal Score. The Separate Price Proposals, if accepted, will be only used during the Preferred Proponent negotiations.